

# Osteopore<sup>®</sup>

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## Investor Presentation

MARCH 2025

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# Introduction

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# Osteopore<sup>®</sup>

Osteopore Ltd. is a global medical technology company commercialising products that enable tissue regeneration across multiple therapeutic areas.

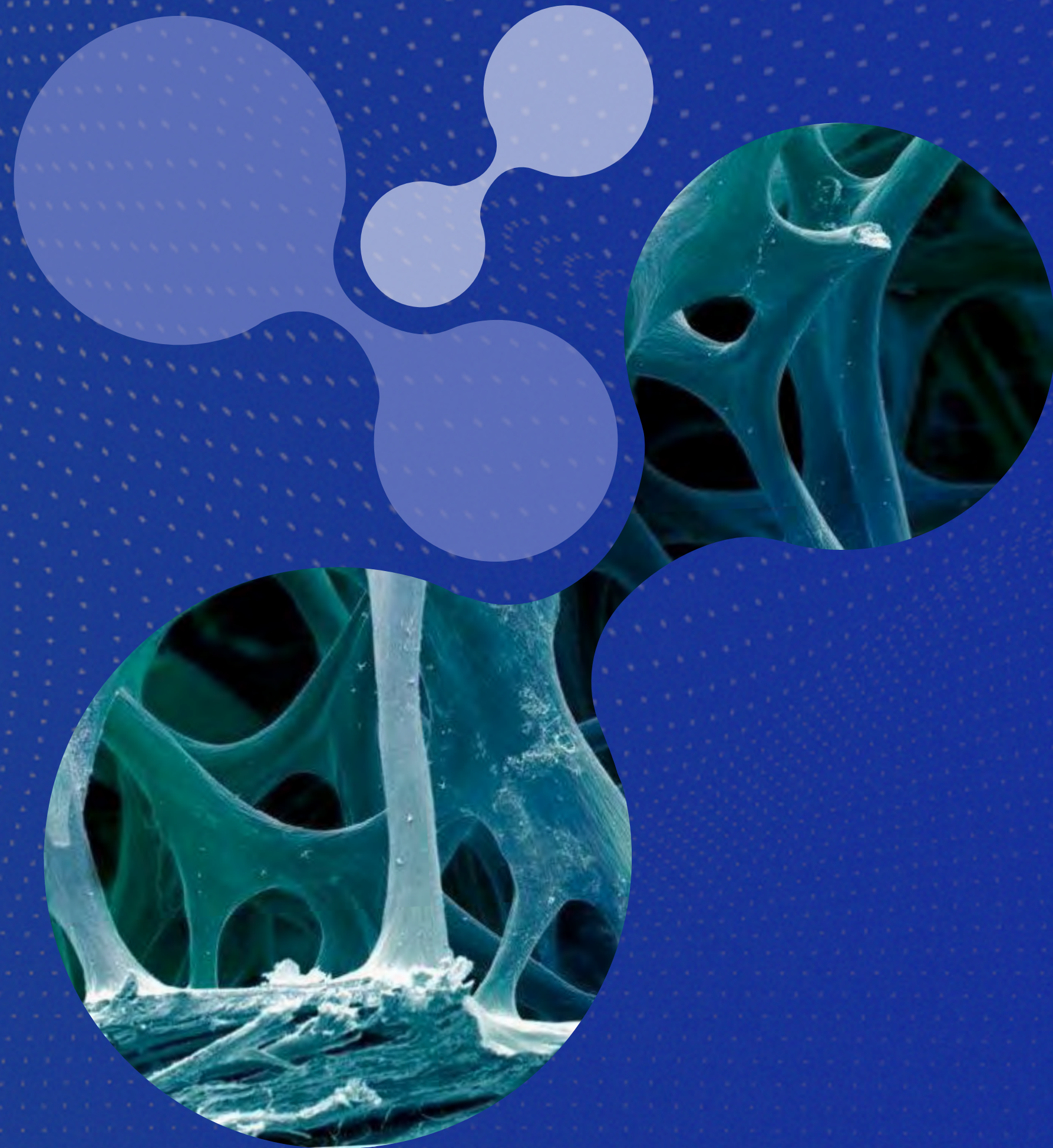
Through our cutting-edge 3D printing technology and bioresorbable materials, Osteopore manufactures micro-structured scaffolds for tissue regeneration.

Osteopore's patented scaffolds are made using a proprietary manufacturing technique that comprises a dissolvable polymer.

Our world-class scaffolds support natural tissue development, significantly reducing post-surgery complications and improving patient quality of life.







# Osteopore<sup>®</sup>

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## **Vision**

Be the most valuable regenerative medical technology company in the world

## **Mission**

Harness our superior technology to become the standard of care globally for natural tissue regeneration

## **Goal**

Improve clinical outcomes and patient quality of life





# Our business segments



### Craniofacial

USD \$1.1b global market (2022)

8.3% CAGR (2023-2032)

15yrs+ clinical use

Global footprint



1 Allied Market Research, 'Craniofacial Implants Market Size' (2022)



### Aesthetic (Rhinoplasty)

USD \$5.88b global market (2022)

7.3% CAGR (2023-2030)

8yrs+ clinical use

Global footprint



2 Grand View Research, 'Rhinoplasty Market Size' (2023)



### Orthopaedic

USD \$48b global market (2022)

5.3% CAGR (2023-2032)

6yrs+ clinical use

Global footprint



3 Fortune Business Insights, 'Orthopaedic Implants Market Size' (2024)



### Dental & OMF

USD \$4.43b global market (2023)

6.9% CAGR (2023-2032)

3yrs+ clinical use

Global footprint



4 Fortune Business Insights, 'Dental Implants Market Size' (2024)



# Investment highlights



**1#**

## Revenue Generating

Post-sales revenue-generating regenerative medicine company.



**2#**

## Pipeline Investment

Committed to product & sector expansion and future product line development.



**3#**

## Market Potential

High market valuation with significant growth opportunities. The regenerative medicine market is projected to reach A\$120b by 2035.



**4#**

## Value-based Care

Leverage strong connections with technology sectors to deliver economic growth and superior patient outcomes.



# Regenerative medicine

## Exciting market opportunity with growth potential






<b>High market valuation</b> 	<b>Links to multiple technology sectors</b> 	<b>Value-based care</b> 
<ul style="list-style-type: none"><li>• In 2023, the global <b>regenerative medicine market</b> was worth <b>USD \$34.56b</b> <sup>1</sup></li><li>• The regenerative medicine market is expected to <b>grow to USD \$398.77b by 2032</b> <sup>1</sup></li></ul>	<ul style="list-style-type: none"><li>• Links the multi-billion-dollar <b>medtech, biotech and pharmaceutical sectors</b></li><li>• <b>Economic growth and better patient outcomes</b> through industry collaboration</li></ul>	<ul style="list-style-type: none"><li>• With the power to reduce drugs, devices and surgeries, the <b>cost of care can be significantly reduced</b></li><li>• Tackling global inefficiencies in healthcare systems could <b>unlock ~2 trillion annually</b> by 2025 <sup>2</sup></li></ul>

<sup>1</sup> Regenerative Medicine Market Size, Share & Industry Analysis, Fortune Business Insights

<sup>2</sup> McKinsey Global Institute Report, 2017, McKinsey

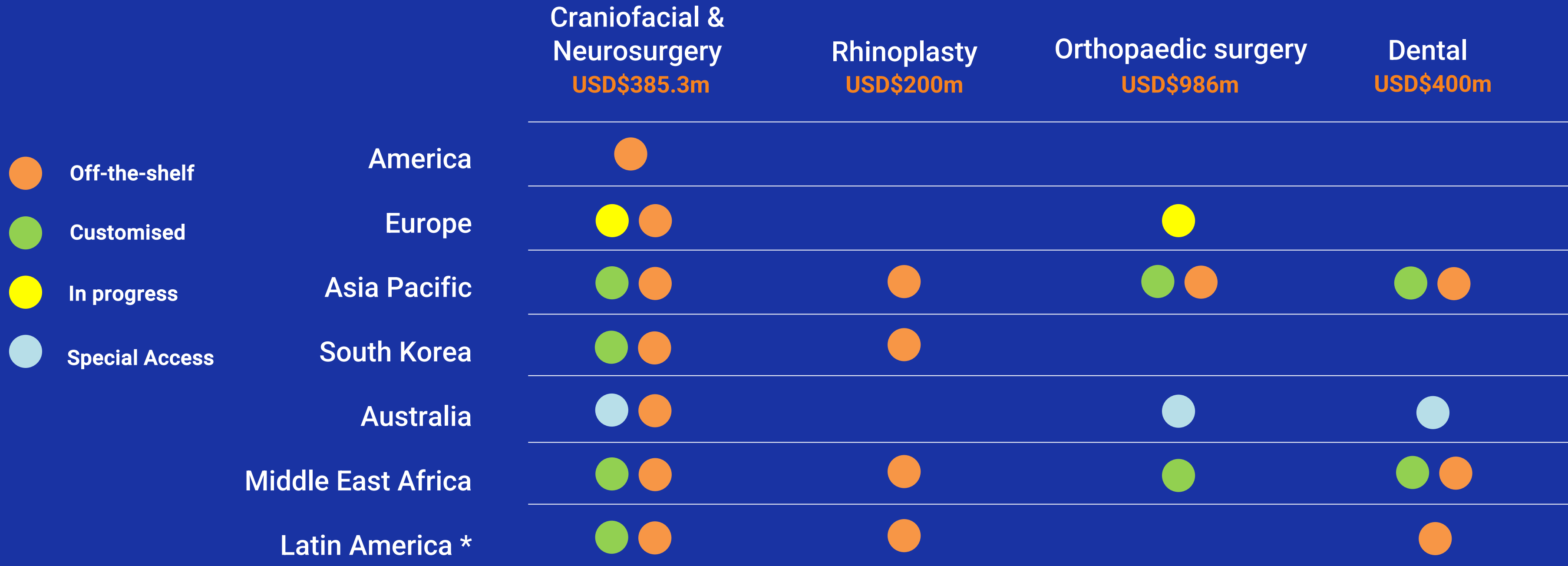


# Breakthrough technology, regenerative products

Unique technology	Value proposition	Multiple applications
 <ul style="list-style-type: none"> <li>• Breakthrough technology that leverages <b>3D printing to enable bone regeneration</b></li> </ul>  <ul style="list-style-type: none"> <li>• <b>Bioscaffold serves as a template</b> for bone to grow and bridge bone gaps</li> </ul>  <ul style="list-style-type: none"> <li>• 3D printed bioresorbable <b>implant dissolves within 18 to 24 months</b></li> </ul>  <ul style="list-style-type: none"> <li>• Concurrently, the bioscaffold is <b>replaced with the patient's bone</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>World's first biomimetic bioscaffold</b> that dissolves naturally over time as bone regenerates</li> <li>• Can be <b>manufactured at scale</b></li> <li>• <b>Proven, high-quality alternative</b> that augments clinical outcomes</li> <li>• Efficient cost structure to <b>extract value</b> while <b>ensuring reasonable access</b> to high quality implants</li> </ul>	 <p><b>Application areas:</b></p> <ul style="list-style-type: none"> <li>• Craniofacial</li> <li>• Aesthetic (rhinoplasty)</li> <li>• Orthopaedic</li> <li>• Dental</li> </ul> <p><b>Off-the-shelf and Patient-Specific Implants available*</b></p> <ul style="list-style-type: none"> <li>• Products designed to cater to different surgical needs</li> <li>• Off-the-shelf implants cater to &gt;90% of cases</li> <li>• Patient Specific Implant enables reach to complex cases</li> </ul> <p><small>* Availability varies according to country / region</small></p>



# Unlocking USD \$1.9b in market potential



- Off-the-shelf
- Customised
- In progress
- Special Access

\* Colombia and Panama

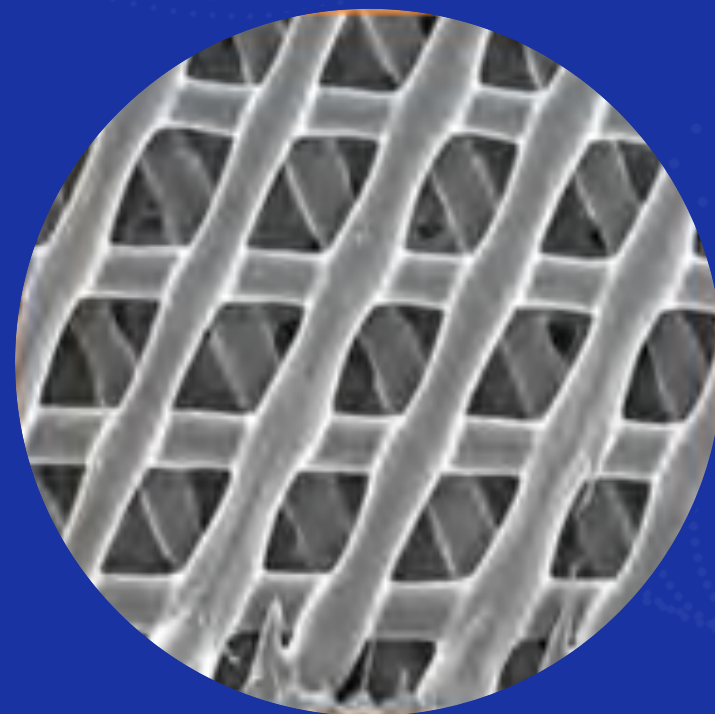


# Leveraging 3D printing to create scaffolds that guide tissue regeneration

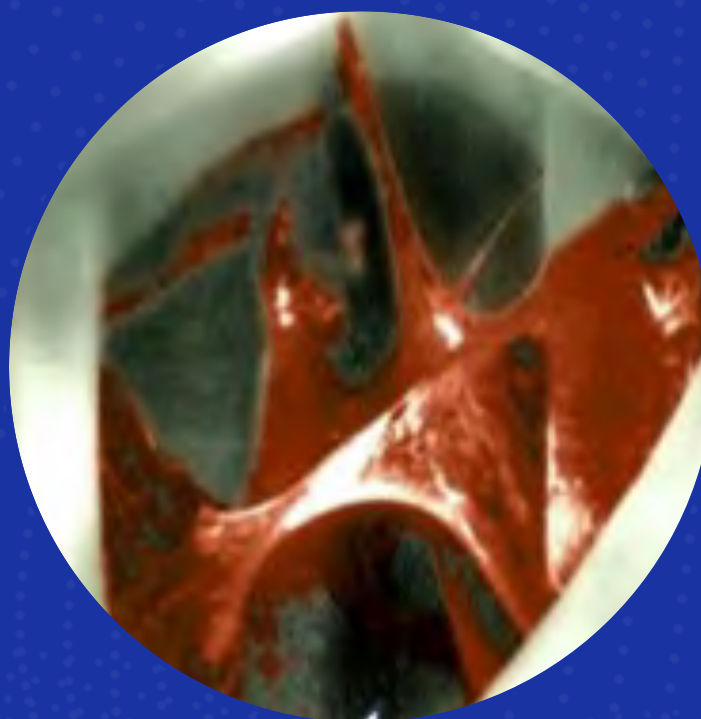
## Regenerative implants

Osteopore is pushing the boundaries of 3D printing to develop and commercialise biomimetic microstructure that enables natural tissue regeneration.

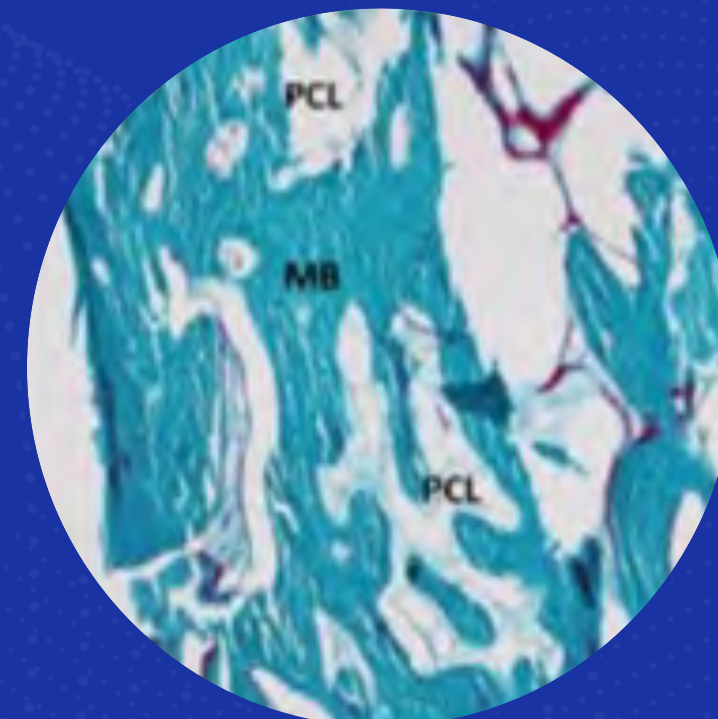
Biomimetic microstructure



Cell proliferation



Tissue regeneration





# Dramatically improving patient Quality of Life

Creating a step-change in patient Quality of Life after significant bone loss due to surgery

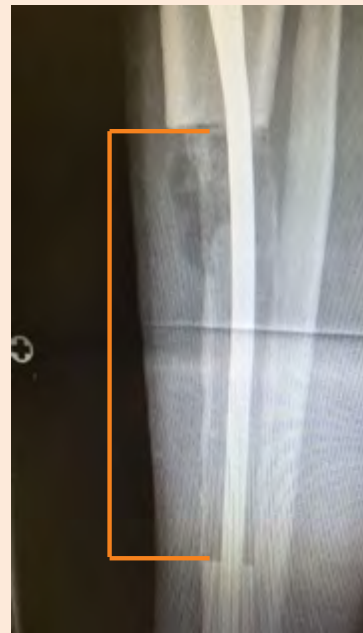
## Bone defect

150mm bone loss due to tumor resection

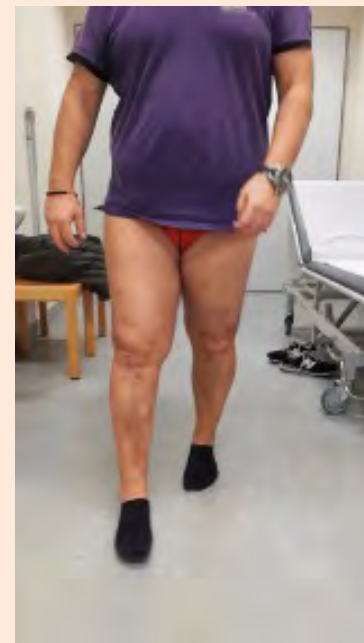


Pre-surgery

**Early PSI mineralisation**  
Initial osseous in-growth  
20kg partial weight-bearing



3 weeks



4 months

**Early ambulation**  
120kg patient



10 months

**Function restored**  
Back to work

6 months

**Bone remodelling**  
Complete bone bridging from proximal to distal (150mm)



# Our applications

## Patient-centred design

- Aesthetics (Rhinoplasty)
- Craniofacial
- Orthopaedic
- Dental/OMF

### Neurosurgery

Proven solutions in burr holes, craniotomy, skull base, cranial vault remodelling and cranioplasty

### Orthopaedic Surgery Upper Body

Developing applications in rotator cuff repair, clavicle non-union, sternum augmentation and distal radius bone reconstruction

### Aesthetics (Rhinoplasty)

Proven solutions in septal extension grafting

### Dental

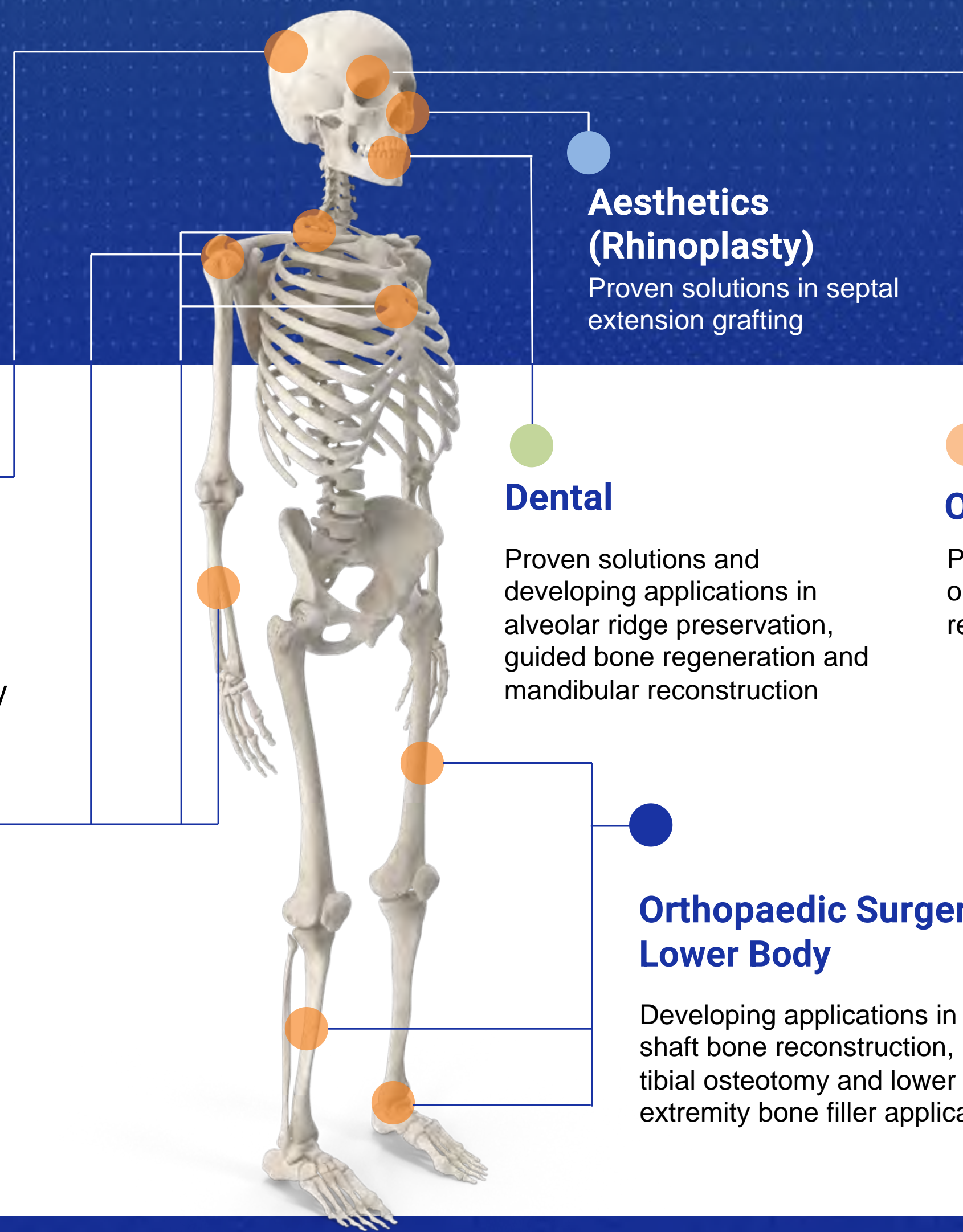
Proven solutions and developing applications in alveolar ridge preservation, guided bone regeneration and mandibular reconstruction

### Orbital Surgery

Proven solutions in orbital floor reconstruction

### Orthopaedic Surgery Lower Body

Developing applications in mid-shaft bone reconstruction, high tibial osteotomy and lower extremity bone filler applications





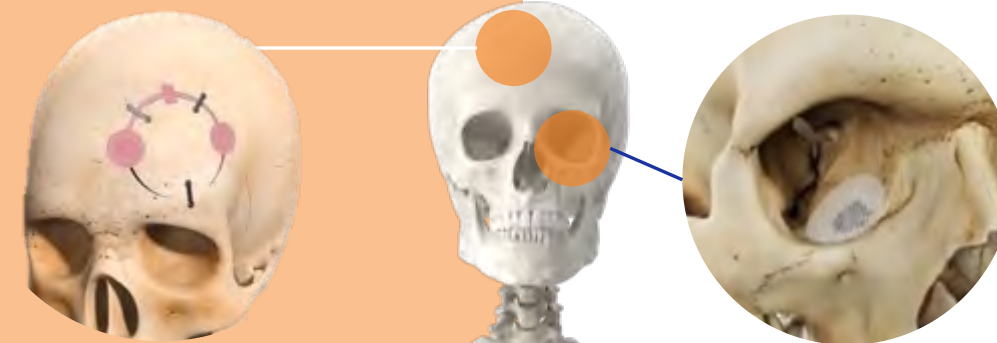
# Craniofacial

## Core business

Enables the complete restoration of patients' skull contours in post-craniotomy procedures

## Craniotomy

*Product Example*



## Orbital floor reconstruction

*Product Example*

Delivers structural support and consistent bone regeneration for orbital floor fractures

## Now

- **51K+** cumulative implants
- **15+** years of clinical experience
- Footprint in **25+** countries including the USA
- **150%** adoption growth in 2022
- CAGR of **8.3%** by 2032<sup>1</sup>

## Objectives

- **Strengthen** commercial distribution network & Key Opinion Leader network
- **Invest** in Medical Education
- **Develop** new applications with existing products, such as **skull base surgery**
- Progress towards **Chinese market entry**



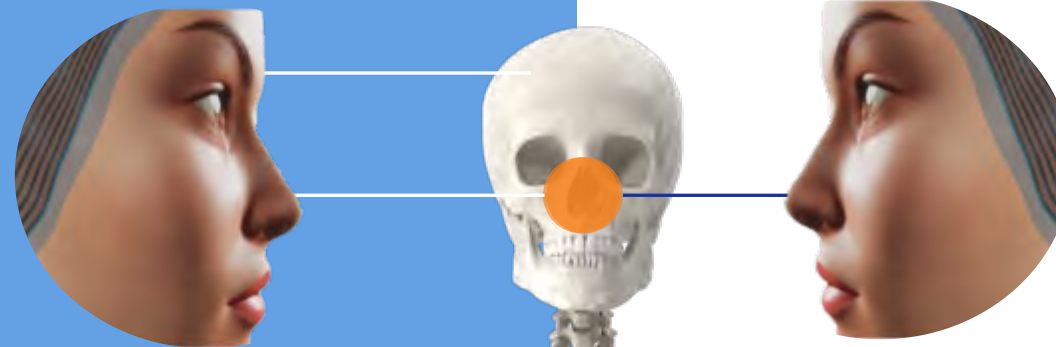
# Aesthetic (Rhinoplasty)

## Core business

### Nasal tip plasty

*Product Example*

Adds projection to the nasal tip for a natural and aesthetically pleasing augmentation



### Septal extension grafting

*Product Example*

Provides structural support to achieve long-term and aesthetically pleasing nose augmentation outcomes

## Now

- **61K+** cumulative implants
- Functional and **cosmetic rhinoplasty**
- **8+** years of clinical experience
- Footprint in **10+** countries including Korea
- CAGR of **7.3%** by 2030<sup>2</sup>

## Objectives

- **Expand** into new markets in APAC and ASEAN
- **Invest** in product handling workshops
- **Develop** new applications with existing products



# Orthopaedic

Core business

## Now

- **135** cumulative implants
- **6+** years of clinical experience
- Footprint in **5+** countries
- CAGR of **5.3%** by 2032<sup>3</sup>

### High Tibial Osteotomy

*Product Example*

Wedge support implants in HTO regenerative knee preservation



## Objectives

- **Commercialise** in ASEAN and APAC with partners that have established distribution channels and customer relationship
- **Invest** in Medical Education to grow product awareness
- **Identify** and offer solutions for limb-salvage and no-option patients

### Segmental Bone Reconstruction

*Product Example*

Biological bone scaffold to support regeneration





# Dental & OMF

## Core business

## Socket preservation

*Product Example*

Regenerate bone in socket to facilitate dental implant placement



## Guided bone regeneration

*Product Example*

Semi-flexible membrane to maintain alveolar width and height

## Now

- **580+** cumulative implants
- Footprint in **3+** countries including Indonesia
- **Pipeline development** to accelerate regeneration
- CAGR of **6.9%** by 2030<sup>4</sup>

## Objectives

- **Drive** adoption in ASEAN and APAC
- **Invest** in Medical Education and workshops to grow product awareness and surgical handling
- **Develop** next-generation technology to accelerate bone regeneration

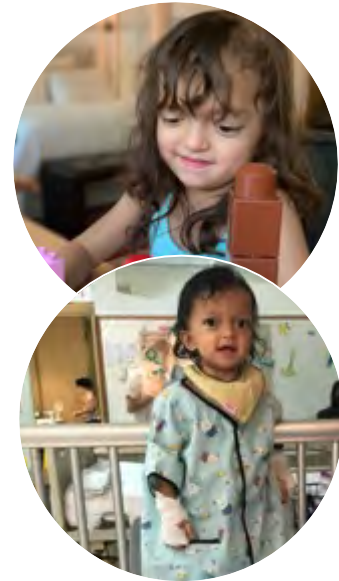


# World-first surgeries, life-changing outcomes

## Cranial remodelling

The cranial remodelling of a child with craniosynostosis – a premature fusion of the skull.

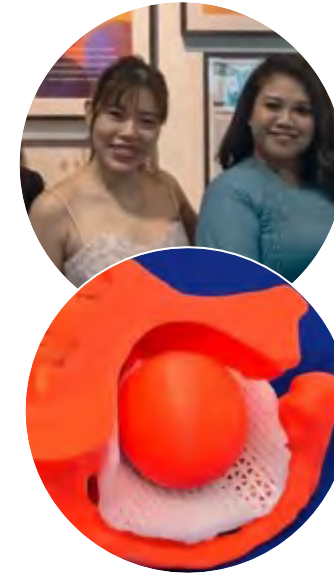
The patient made an incredible recovery, enrolling at preschool in just three months <sup>1</sup>.



## Facial and orbital floor reconstruction

The use of 3D bioabsorbable implants to replace a permanent implant.

The patient felt no more pain in her cheekbone and regained her confidence <sup>2</sup>.



## Skull reconstruction

Skull reconstructed after a craniotomy – bone removed from the skull.

The patient recovered well with new bone growth in only 6 months <sup>3</sup>.



## Half ribcage reconstruction

Half ribcage using Singapore's first 3D-printed biocompatible and bioabsorbable implant.

Improved the patient's self-esteem and quality of life <sup>4</sup>.



## Heel bone reconstruction

Heel bone reconstruction to save the leg from amputation.

Singaporean auxiliary policeman with a shattered leg overcame his fear and rose to his feet <sup>5</sup>.



## Skull reconstruction

Front skull reconstruction to restore the 'normal' anatomy of the skull.

Improved the patient's appearance and preserved her eye <sup>6</sup>.



<sup>1</sup> <https://singaporemotherhood.com/craniosynostosis-shaped-her-little-girls-head/>

<sup>2</sup> <https://thehomeground.asia/destinations/singapore/3d-implant-gives-young-mother-fresh-start-after-surviving-hit-and-run-10-years-ago/>

<sup>3</sup> <https://www.straitstimes.com/singapore/3d-printed-regenerative-bone-implants-give-patient-new-lease-of-life-after-head-injury>

<sup>4</sup> <https://www.sgh.com.sg/news/patient-care/sgh-pioneers-chest-deformity-treatment-with-3d-printed-implant>

<sup>5</sup> UTUSAN MALAYSIA, 20 Feb 2023

<sup>6</sup> <https://www.straitstimes.com/singapore/11-hour-surgery-to-give-girl-with-birth-defect-a-new-face>



# World-first surgeries, life-changing outcomes

## Segmental bone defect

### Largest-ever construction of a segmental bone defect <sup>1</sup>

- Reconstruction of a 36cm tibia
- Incredible recovery, returning to daily routine after 2yrs

### Gold Coast man receives 3D-printed world-first surgery

Tony Moore  
September 8, 2017 - 3:51pm

Surgeons at Brisbane's Princess Alexandra Hospital have performed world-first surgery and transplanted a 3D printed shinbone into the leg of a man who faced losing his leg.

Two weeks ago, the 3D printed tibia was transplanted into the Reuben Lichter's right leg.



## Post-cancer bone reconstruction

### Post-cancer reconstruction of a 15cm tibia <sup>2</sup>

- Reconstruction saved leg from being amputated
- The patient's amazing recovery featured in *Australian Women's Weekly*



## Half mandible reconstruction

### World's first half-mandible reconstruction using a synthetic implant <sup>3</sup>

- Bone growth confirmed 1 year after surgery
- Patient reintegrated into society and daily routine



## 3D printed skull implant

### World's first 3D-printed implant to replace missing pieces of skull <sup>4</sup>

- Reconstruction saved the patient's life
- Enabled patient to return to swimming



<sup>1</sup> <https://www.abc.net.au/news/2019-10-18/3d-printed-tibia-patient-walking-unaided-2-years-on-from-surgery/11617878>

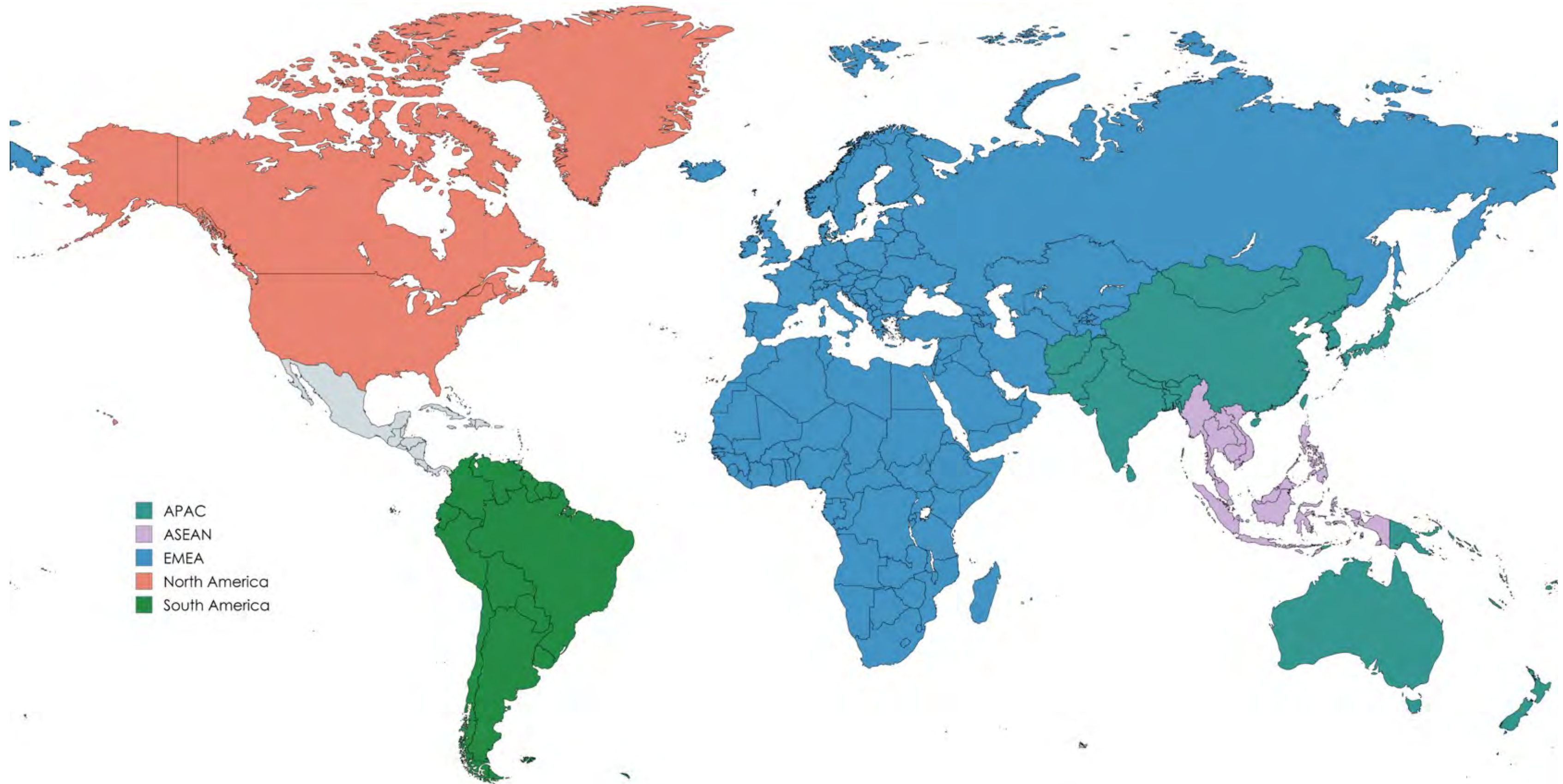
<sup>2</sup> The Australian Women's Weekly, 2023

<sup>3</sup> <https://www.9news.com.au/national/man-first-to-receive-printed-jaw-in-queensland/1185bfd-2ab1-416c-8e29-112f53d9c03e?OCID=Social-9newsB>

<sup>4</sup> <https://www.brisbanetimes.com.au/national/queensland/brisbane-man-regrows-skull-in-world-first-procedure-20200602-p54yrm.html>



# Our global footprint – current and future

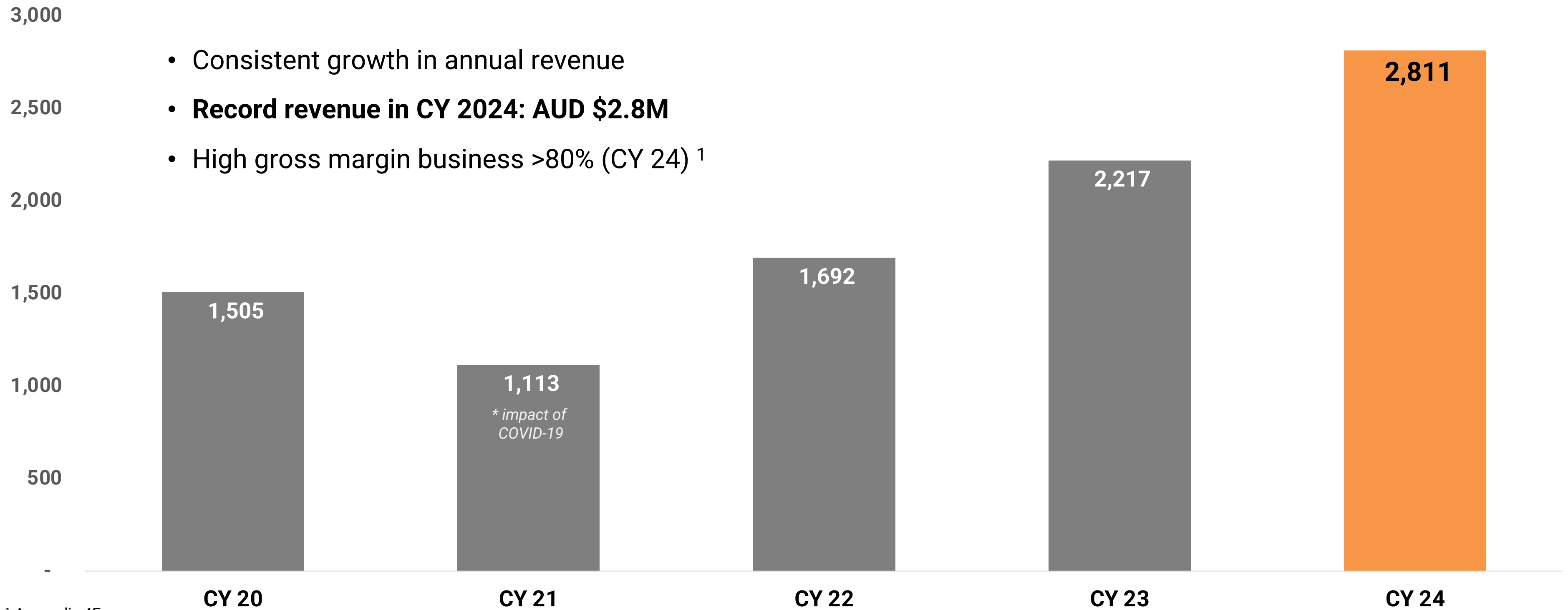




# Delivering sustained commercial growth



Annual Revenue in A\$'000



- Consistent growth in annual revenue
- **Record revenue in CY 2024: AUD \$2.8M**
- High gross margin business >80% (CY 24) <sup>1</sup>

<sup>1</sup> Appendix 4E



# Our business model and growth strategy



**Continuously review and strengthen distribution network** to accelerate revenue growth



**Obtain additional regulatory approval to expand sales** (China, Japan) and **register new products** to access new markets and revenue (orthopaedic, dental)



**Invest** in both organic growth and inorganic growth opportunities, such as **mergers and acquisitions (M&A)**



Undertake market development and business development activities to further **enhance revenue in key markets**



**Direct-to-customer- Unlock revenue synergies** by selling products direct-to-customer to **boost margins**, scale **direct sales**, and increase per-product revenue, driving **cashflow positivity**.



**Value-creation- Invest in technologies** and intangible assets to **boost competitive advantage** and ensure operational freedom, enhancing our market position via strategic collaboration.

Organic growth

Inorganic growth

Future value drivers



# Our global strategy



## Partnership

Sourcing and matching partners to our product segments to **commercialise and distribute our products globally**



## Regulatory approval

Conducting pre-market testing and clinical trials to **secure market approval in APAC, ASEAN, Greater China as well as EMEA and LATAM**



## Market entry

Identifying grants and other capital streams to **support market entry into lucrative global markets including Brazil and China**



## R&D

Pursuing additional **research and development opportunities** in APAC, Greater China and LATAM



# Blue-sky outcomes



## Commercialising next-gen biologics and additives

Osteopore is collaborating with research organisations to develop and commercialise biologics and additives that accelerate bone and tissue regeneration.

**ASX announcement:** 'Osteopore secures A\$19m clinical-industrial partnership', 13 Dec 2021

**ASX announcement:** 'Chile Government and University co-fund Osteopore research', 28 Sep 2022

**ASX announcement:** 'Osteopore to Commercialise Innovative Bone Regeneration Technology', 14 Apr 2023



## Strengthening rotator cuff augmentation

Osteopore is collaborating with Livingstone Health to treat damaged rotator cuffs with implant scaffolds.

**ASX announcement:** 'Collaboration With Healthcare Group To Develop New Products', 20 Jun 2022



## Investing in future regenerative and prevention technologies

Osteopore initiates the development of future regenerative and preventive technologies such as stem cells for scaffold-based cell therapy

**ASX announcement:** 'Osteopore partners with CytoMed to advance MSC-powered regeneration ', 17 Oct 2024

**ASX announcement:** 'Osteopore to join forces with renowned scientists.....' 4 Nov 2024



# Our leaders



**Mark Leong**  
Executive Chairman  
ACCA, ISCA, SID



**Lim Yujing**  
Executive Director, CEO & CTO  
PhD Bioengineering (Singapore)



**Prof. Teoh Swee Hin**  
Non-Executive Director  
B Eng. (1<sup>st</sup> Hons);  
PhD Materials Engineering (Singapore)



**Daniel Ow**  
Non-Executive Director  
B.Com; CPA (Australia)



**Hon. Michael Keenan**  
Non-Executive Director  
B. Arts; B. Arts (Hon); M. Phil. (UK)



**Voon Shu Ning**  
Financial Controller  
CPA (Australia)



**Ammar Hassanbhai**  
Senior Manager, Quality Assurance  
(Singapore)



# Our advisors



## Neurosurgery



**Dr. Rondhir Jithoo MD**  
Neurosurgeon  
Alfred Hospital  
(Au.)



**A/Prof. Yeo Tseng Tsai**  
Neurosurgeon  
National University Hospital  
(Sg.)



**Clinical Asst. Prof. Hamid Razak**  
Consultant Orthopaedic Surgeon  
Sengkang General Hospital  
(Sg.)



**Dr. James Tan MD**  
Orthopaedic Surgeon  
Quantum Orthopaedics  
(Sg.)



**A/Prof. Andrew Chin Yuan Hui**  
Senior Consultant Hand and  
Reconstruction Surgeon  
Singapore General Hospital  
(Sg.)



**Dr. Henry Soeharno**  
Orthopaedic Surgeon  
Singapore General Hospital  
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**Tan Kim Cheng**  
Senior Lecturer  
Temasek Polytechnic  
(Sg.)

## Dental/Oral Maxillofacial



**Dr. Samintharaj Kumar MD**  
CEO & Founder  
Nuffield Dental Group  
(Sg.)



**Dr. GK Ananda MD**  
Oral Maxillofacial Surgeon  
Gleneagles Hospital  
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**Dr. Michael Wagels MD**  
Plastic Reconstructive Surgeon  
Princess Alexandra Hospital  
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**A/Prof. Lim Thiam Chye**  
Plastic Reconstruction Surgeon  
National University Hospital  
(Sg.)



**A/Prof. Chew Khong Yik**  
Plastic Reconstruction Surgeon  
Singapore General Hospital  
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**Dr. Tan Bang Wei (Mark)**  
Head & Neck Radiology;  
Clinical 3D Printing  
Singapore General Hospital  
(Sg.)

## Craniofacial

## Radiology



# Why Osteopore?



## De-risked profile



- Globally **validated** technology
- **120k successful cases** and a growing sales pipeline
- **Clear vision of** profitability
- Strong IP with patents and **regulatory approvals**

## Strong pedigree



- **Global leader** in regenerative medicine
- **Leading-edge** bioresorbable and biomimetic implants
- Renowned for many **world-first surgeries**

## Breakthrough technology



- **Novel implants** which empower in-situ natural bone regeneration
- Our implants **dissolve over time** with no permanent residue

## Superior outcomes



- **Superior treatment** in comparison to metal and plastic implants
- Delivering **patient quality of life** with a low risk of infection



# Why Osteopore?

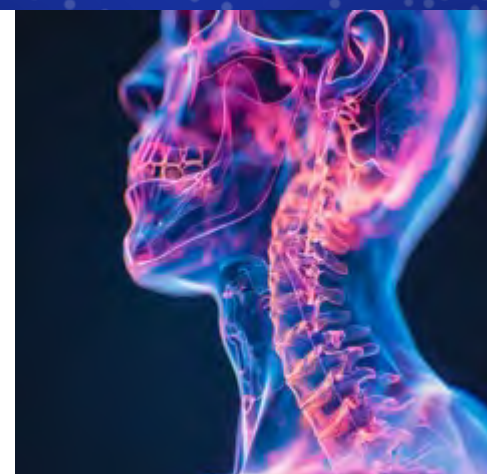


## Global opportunity



- Technology platform with **potential lateral expansion into regenerative medicine**
- Projected **USD \$532b** regenerative medicine market at a **CAGR of 32%** (2024-2033) <sup>1</sup>

## Addressable market



- **4 business units** targeting a total addressable market of **~USD \$50b**
- **High-impact collaborations** to boost innovation

## Market approvals



- **Key regulatory approvals** in Tier 1 markets including the US and the EU
- Products sold in 25+ countries across **APAC, ASEAN, EMEA, LATAM & North America**

## Blue sky



- Potential **expansion into new markets** such as tendon augmentation
- Developing possible **surgical applications for the veterinary market**

<sup>1</sup> Allied Market Research - <https://www.alliedmarketresearch.com/regenerative-medicines-market>



# Investment highlights



## 1# De-risked Profile

Globally validated technology, 120K successful cases, growing sales and a clear profit vision



## 2# Breakthrough Technology

Strong IP with patented implants and regulatory approvals, empowering natural bone regeneration



## 3# Strong Pedigree & Outcomes

Global leader in regenerative medicine recognised for its world-first surgeries and patient outcomes



## 4# Global Market Opportunity

Significant market potential as the new standard of care globally with Tier 1 regulatory approvals



# Osteopore<sup>®</sup>

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